

# **Andrea Viglieno**

## **International Football Scout**

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### **Key Skills & Expertise**

- Long-term international football scout with a great knowledge of quite a few European leagues
- Excellent ability in submitting detailed players reports and opposition teams analysis, from live matches and on video
- Over 10 years' expertise in identifying, monitoring, scouting and recommending suitable players
- Proficient with Wyscout, Scout 7, InStat, ProZone Recruiter and Opta
- Attended Wyscout Forums in London
- Great communication skills and experienced in building worldwide network of contacts (been living 10 years in London)
- Strong multi-tasking, planning and organisational skills to develop and manage new businesses and leads
- Excellent IT skills (Word, PowerPoint, Excel) and language skills

### **Employment History**

Date	Jan 18 – Present
Job Title	International Football Scout – Consultant
Activity & Responsibilities	<ul style="list-style-type: none"><li>• Identifying and scouting 1<sup>st</sup> team and academy players live and on video of different European leagues</li><li>• Detailed reports and analysis</li><li>• Building database of players</li><li>• Building worldwide network of contacts with all parties in the industry</li></ul>
Date	Jul 17 – Dec 17
Job Title	European Scout – Huddersfield FC
Activity & Responsibilities	<ul style="list-style-type: none"><li>• Identifying, scouting and recommending 1<sup>st</sup> team players</li><li>• Detailed reports from live matches and on video to submit to Sporting Director</li><li>• Use of data to support scouting analysis</li><li>• Self-organisation of the working schedule</li></ul>
Date	Jun 13 – Jun 17
Job Title	Football Scout Consultant – Celtic FC
Activity & Responsibilities	<ul style="list-style-type: none"><li>• Scouting international players live and on video</li><li>• Recommending players to sign</li><li>• Detailed reports and analysis</li><li>• Use of data to support scouting analysis</li></ul>

Date	Sep 2011 – Jun 2013
Job Title	First Team Scout – Watford FC
Activity & Responsibilities	<ul style="list-style-type: none"> <li>Detailed reports on UK and international academy and 1<sup>st</sup> team players, live and on video</li> <li>Identification, scouting and recommendation of players</li> <li>1<sup>st</sup> team opposition analysis scout – technical and tactical analysis and reports on opposition teams – 3<sup>rd</sup> place in the league and play-offs Championship final (season 2012/13)</li> </ul>
Date	Jun 2011 – September 2015
Job Title	Business Development Manager – Watford FC
Activity & Responsibilities	<p>Responsibility for planning, developing and managing new businesses and projects. Started as an intern, became manager</p> <p><u>Coaching Experience:</u></p> <ul style="list-style-type: none"> <li>U9s Coach for Watford FC PDC–Player Development Centre <ul style="list-style-type: none"> <li>– planning and delivery of football sessions; players evaluation and feedback</li> </ul> </li> <li>U11s Coach – Watford Girls Centre of Excellence</li> <li>Match Day Packages coach</li> </ul>
Date	Jun 2006 – August 2011
Job Title	Football Scout - London
Activity & Responsibilities	Analysis and reports of academy and 1st team players; collaboration with local clubs and football agencies
Date	Jan 2011 – May 2011
Job Title	Community Football Coach – Tottenham Hotspur FC
Activity & Responsibilities	Delivering football sessions for community projects
Date	Sep 2010 – Dec 2010
Job Title	Football Learning Mentor – Arsenal FC
Activity & Responsibilities	Mentoring and supporting young people for a community football programme
Date	Aug 2006 – Aug 2010
Job Title	Sales Manager – Biella UK (London)
Activity & Responsibilities	Representing worldwide fashion companies (from Italy, Spain, Turkey, China); as UK agent: sourcing, negotiation and closing deals with UK fashion brands (Burberry, Paul Smith, Hackett to name a few); team management; developed and managed clients relationships; budget management

## Education History

Date	Sep 2010 – Aug 2011
Course	MA-Master in Sports Management (London Metropolitan University)
Date	Sep 1999 – Oct 2005
Course	Law Degree (Universita' Cattolica del Sacro Cuore – Milan, Italy)

## Language Skills

- English – Full professional proficiency
- Italian (mother tongue)
- Spanish – Good working proficiency
- French – Basic proficiency