PROFESSIONAL Highly motivated **UEFA C football coach** and **sport psychologist**, with 12 years of work

SUMMARY experience in different area.  
  
A dynamic person, willing to learn, who loves the **team-work** and very passionate about football and sport in general, with a **creative** style of conducting training, original and well-structured exercises, which provide for the constant use of the ball, and which encourage the creative search for solutions by the players.   
  
My education allows me to take on the role of **educator** and expanding my influence to the **psychosocial development** of the player as a whole, to improve training as person and as athlete, stimulating cohesion, working on **motivation** and using football as an educational tool.

WORK HISTORY **FOOTBALL COACH** – 2020 to Current

**a.s.d. Real Parete**, Parete (CE)

First-team Assistant Coach / U14 and U15 Head Coach / Mental-Coach  
- guarantee training suited to the needs of each player  
- plan and supervise training sessions to develop general fitness and soccer skills  
- stimulate **cohesion**, work on motivation also through the use of **goal-setting theory**  
- support other coaches to improve workout management style  
- **establish relationship** with the parents towards a conscious management of the sporting path of their children

RAFFAELE FALCO

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**Retail Entrepreneur and Corporate Manager**  – 2014 to Current

**Emira s.r.l.**, Aversa (CE)  
- open and management of two business and selection of the staff  
- ensure the continuation and enhancements of services

**SOCIAL WORKER / PSYCHOLOGIST** – 2008 to 2015

**Cooperativa UOMO**, Parete (CE)  
- wins six invitation to tender for European funds like **project designer and manager**  
- train other social worker  
- develop treatment plan to clients and their family  
- work with child of different age

EDUCATION **UNIVERSITY MASTER IN SPORT PSYCHOLOGY** - 2019 to Current   
- Psychology applied to sports contexts to support the athlete  
- Performance improvement of the athlete and the team-group   
- Motivator and Mental Coach  
- Youth sector educator  
- Gender differences in the application of sports   
  
**DEGREE IN PSYCHOLOGY** - 2006 to 2012  
- Science and Psychological Techniques for the Person and the Community

QUALIFICATION **UEFA C SOCCER COACH LICENSE** - 2019 to 2020  
F.I.G.C. Italian soccer game federation - Salerno  
equivalent **FA Level 2 Certificate** in Coaching Football

**BLS-D PROVIDER** - 2019 to 2020  
DAN Europe - Salerno  
Basic Life Support / **First Aid** / enable to use **defribillator**

**PROJECT CICLE MANAGEMENT** - 2009

Pedro Arrupe Political Training Institute - Palermo  
general planning with the use of the Logical Framework (Goal Oriented Project Planning method) held by Dr. Monica Puel

VOLUNTEER Coordinatorof the activities of the volunteers and users of the "Il Circo dei Monelli" Youth

WORK Center in Grumo Nevano and"La Tribù dei Nasi Rossi" Youth Center in Parete from 2008 to 2019  
  
**Football Coach** of the "La Tribù" amateur-team with children aged 5 to 16, with social difficulties from 2012 to 2019

PERSONAL Strong training and **supervising** skills and remarkable **motivating** skils

SKILL Capacity in recognizing and working on players' weakness and strengths.   
Outstanding **leadership** skills   
Ability to develop customized training sessions for a single player and the entire team  
Firm believer in **teamwork**  
Able to effect change in a player's character, outlook, and attitude  
Strong **ethical behavior** and **respect** of the rules and people  
Competent developing team spirit, pride and dignity stemming from a professional training environment  
Excellent **interpersonal** skills to build and maintain **positive relationships** with student-athletes, staff, alumni, and parents with mutual respect and appreciation  
Outstanding **communication** and **marketing** skills  
Excellent **mentoring** skills  
Excellent **computer** skills and **knowledge of the Office package** and all the basic functions