

# KIAN MONAGHAN

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Sports industry professional with 5+ years of experience eager to apply versatile knowledge and skills toward the mission and future success of the company

## QUALIFICATIONS AND SKILLS

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- Methodical and efficient organizational ability required to carry out assignments smoothly and on-time
- Sociable and positive with strong communications skills and vast experience in customer service and people management
- Diligent work ethic striving to support teammates, management, and the company in all aspects of the role
- Constant heads-up mentality with the capacity to pivot on the fly and attack any new challenges head-on
- Proven leadership ability and team-player mentality with the understanding of when to take charge and cooperate with co-workers
- Strong technological abilities with proficiency in Microsoft Office (Word, PowerPoint, Excel), Adobe Premiere Pro and Photoshop; able to rapidly learn any company specific software and systems

## EDUCATION

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**Bachelor of Science in Business Administration**, *The College of New Jersey*; 2019-2021

- 3.54 Cumulative GPA
- Dean's List 3 of 4 semesters

**Studied International Affairs**, *George Washington University*; 2017-2019 (Transferred Out)

## PROFESSIONAL EXPERIENCE

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**FIFA Licensed Soccer Agent**, *Self-Employed* – Mountainside, NJ (May 2024 – Present)

- Honorably represent all clients by providing high quality services
- Regularly check-in with clients to confirm their well-being and confidence with my work
- Communicate with professional teams to discuss their needs and propose clients
- Apply vast soccer knowledge to scout and identify potential clients

**Server/Host**, *Lupa Ristorante* – Berkeley Heights, NJ (Feb 2024 – Present)

- Interact with customers to ensure an exceptional dining experience
- Utilize multi-tasking and time management during peak hours to provide an efficient and outstanding service
- Take on managerial role when necessary to keep restaurant running smoothly
- Supervise seating arrangements and organize dining room to keep servers busy without creating stress

**Agent Assistant/Scout**, *Volo Sports Group* – Remote (Sep 2021 – Present)

- Communicate daily with Principal Agent to plan and accomplish all necessary tasks in a timely, efficient manner
- Scout and identify potential clients that will provide value to the company
- Oversee the organization and collection of playing statistics for each client to assist with future employment negotiations including one contract renewal and one player transfer
- Track and compile client highlights into a concise and effective reel to assist in future employment negotiations

**Athletics Assistant**, *TCNJ Athletics Department* – Ewing, NJ (Nov 2019 – May 2021)

- Assisted in the set-up and clean-up of various college sporting events for The College of New Jersey
- Operated scoreboard, game clock, and live stream camera at multiple soccer, basketball, and lacrosse games
- Surveyed and tracked game statistics to aid the real-time match live feed

**Campus Branch Founder** *GWU, College Truckers, LLC.* – Washington, D.C. (Mar 2018 – Jan 2019)

- Managed the creation, operations, and business logistics of the George Washington University branch
- Coordinated various marketing campaigns to increase brand awareness and client base by 80%
- Successfully gained 80 customers and achieved a gross revenue of \$21,496.80 and a profit of \$7,202.01 in the first year of operation
- Interacted hands-on with customers to resolve any issues and deliver quality customer service
- Transported, stored, and shipped 500+ boxes on time with no customer complaints
- Led multiple teams of student workers through high-paced college move-in and move-out environments