

TIAGO DA SILVA MOTA

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Football for me, is a way of thinking, and of being. It is a life style. It is about putting a target using geometrical semantic and schematic strategies and achieving it; combining talented individuals and making them realize that working as team makes the winning combination. It is self-improving through the journey of the game.

PREVIOUS WORK EXPERIENCE:

FUTSAL PLAYER/GREEK FIRST DIVISION - COBRA FC AND ΗΝΪΟΧΟΣ ΠΟΑΣΑ 2015-2021

BUSINESS DEVELOPMENT MANAGER - I AM FUTSAL 2019-2021

TEAM LEADER - WÄRTSILÄ GLOBAL 2019-2021

BUSINESS DEVELOPMENT ASSOCIATE - PEOPLECERT 2017-2018

ACCOUNTING SALES REPRESENTATIVE - HEWLETT PACKARD ENTERPRISE 2017-2017

WESTERN UNION CUSTOMER SUPPORT - TELEPERFORMANCE HELLAS 2015-2017

SPA SALES MANAGER - STEINER TRANSOCEAN LTDA 2014-2015 (Princess and Costa Cruises)

EDUCATION:

MBA In Management - University Iberoamericana (USA), 2015 – 2016

Master of Business Administration - Universidad Europea del Atlántico 2014 – 2015

Post-Degree In Public Health - Institute Passo1 ICPG (Brazil) 2010 – 2012

Post-Degree In Sport Science - Federal De Juiz De Fora University, (Brazil) 2011 – 2012

Degree In Physical Education - Uniaraxá University, (Brazil), 2005 – 2008

SPORT CERTIFICATES:

UEFA C LICENSE – FA (England) 2019

Match analysis in Brazilian Football – CBF (Brazil) 2020

Certified on Analysis in Football and Scouting – PFSA (England UK) 2020

Science of training Young Athletes – University of Florida (USA) 2018

Football Excellence – Barcelona Academy (Brazil) 2018

TECH CERTIFICATES:

Digital & Social Sales Professional Training: MDI 2018/2019 Online

Affiliate Marketing - Authority Hacker 2019/2020 Online

Agile and DEVOPS Foundation: 2018/2019 Online

Advanced Management Training - Leisure Academy, UK, London, 2017

Balance Sheet Analysis - Institute Bradesco, Brazil, São Paulo, 2015

Yield Management and Marketing - Leisure Academy, USA, Miami, 2015

LANGUAGES:

PORTUGUESE - Mother language

ENGLISH – Proficient user

SPANISH/ITALIAN/ GREEK – Independent user

COMPUTER SKILLS:

MS Office, Internet Explorer, Web design, CRM, Salesforce, Microsoft Dynamics, Icare, KANA, Smart, SilverSPA and SAP.