

nikos pepelidis

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PERSONAL DATA

NAME: NIKOLAOS PEPELIDIS
DATE OF BIRTH: 19.07.1967
PLACE OF BIRTH: Thessaloniki, Greece
MARITAL STATUS: Married with two daughters
NATIONALITY: Greek (EU citizenship)



EMPLOYMENT HISTORY

FIFA MATCH AGENT	ENA Events Co.	05/2018	-
INTERMEDIARY	Football Intermediary registered with DFB	01/2015	-
OWNER	PAE Kastoria AGSK (Gamma Ethniki-Greece)	08/2013	06/2014
SPORT CONSULTANT	PAE Kastoria AGSK (Gamma Ethniki-Greece)	08/2009	06/2010
SPORTING DIRECTOR	PAE Kastoria FC (Football League-Greece)	08/2007	06/2009
SENIOR RECRUITMENT OFFICER	Aris FC (Premier League-Greece)	07/2005	06/2007
PLAYER'S AGENT	go90' Sports Agency	04/1999	06/2005

KEY SKILLS & COMPETENCIES

- Excellent knowledge of the football industry.
- Experience at a national and international level.
- Strong negotiation skills with a proven ability to create, negotiate & close any deal.
- Confident with excellent interpersonal and communication skills.
- Strong analytical skills & strategic thinking about sports management principles.
- Proficient using office software (MS Office, MacOS) social media and ZOHO-CRM.

ACADEMIC QUALIFICATIONS

2019 Advanced Diploma, Sports Management and Marketing, ICI, London, UK (proceeding)

1989 BSc Sea Biology, University of Athens, Greece

1978-1985 ANATOLIA College, Thessaloniki, Greece

1972-1978 ARISTOTELIO College, Thessaloniki, Greece

ADDITIONAL CERTIFICATES

Professional Sport Management, (Deakin University)

Sport Event Management, (University of Ottawa)

Sports Media, (The University of Alabama)

Successful Negotiation Essential Strategies and Skills (University of Michigan)

The Art of Negotiations (University of California, Irvine)

...and more related seminars

FOREIGN LANGUAGES SKILLS

Business English Serbian (C2)

German (B2.2) Greek (native)

Spanish (B1)

The FA COURSES

The FA Level 1 in Talent Identification

The FA Level 1 in Coaching Goalkeepers

Goalkeeper Practices in Restricted Areas-Masterclass

Technical Principles for Young Goalkeeper's Development-Masterclass

Introduction to Coaching

Developing Creativity (12-16yrs)-Masterclass

Long term player development

Developing Possession through the Thirds-Masterclass

Creative Attacking Play-Masterclass

Counter Attacking-Masterclass

Coaching Planning (Plan, Do, Review)

Safeguarding for Committee Members

The FA Level 1 Psychology Award (Module 1, 2 and 3)

Introduction to Equality and Diversity

Referees Respect Module

Respect for Coaches

Behavioural Management-Masterclass

The FA's Concussion Guidelines

Sudden Cardiac Arrest

ADDITIONAL

Driving License (C1' Class - Pro)

INTERESTS

Football

Trail Running

Cycling